



STATE OF INDIANA

Eric J. Holcomb, Governor

DEPARTMENT OF ADMINISTRATION

Commissioner's Office

Indiana Government Center South
402 West Washington Street, Room W469
Indianapolis, IN 46204

Award Recommendation Letter

Date: January 07, 2025

To: Lottie Hooyer, Director Strategic Sourcing
Indiana Department of Administration

From: Nathaniel Spears, Procurement Specialist
Indiana Department of Administration

Subject: **Negotiated Bid 25-81260**
Law Enforcement Vehicles

Lottie Hooyer

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Hooyer
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Recommendation of Award for a One Year Quantity Purchase Agreement (QPA)

Based on the evaluation of the responses received for **Negotiated Bid 25-81260 Law Enforcement Vehicles**, **Garber Highland Inc. Bloomington Ford, Whitley County Chevrolet, Kelley Automotive Group, Larkin Greenwood Ford and Fletcher Chrysler** are recommended for award to provide **Law Enforcement Vehicles** to all State Agencies. Terms of this recommendation are outlined in this letter.

The State received bids from Seven (7) Respondents:

- **Bloomington Ford Inc.**
- **Fletcher Chrysler**
- **Garber Highland Inc.**
- **John Jones Chevrolet Buick of Salem**
- **Kelley Automotive Group LLC**
- **Larkin Greenwood Ford**
- **Whitley County Chevrolet**

The solicitation was issued as a Negotiated Bid for a One Year Quantity Purchase Agreement (QPA) of the following lines.

¹Table 1 – Meets Specifications and the following bidders submitted a complete response.

Bidder	Met all Specifications
Garber Highland Inc.	Yes
Kelley Automotive Group	Yes
Bloomington Ford	Yes
Whitley County Chevrolet	Yes
Larkin Greenwood Ford	Yes
Fletcher Chrysler	Yes

¹ The proposals were evaluated according to the criteria established in the bid documents. 6 (6) suppliers met the specifications and submitted a complete response. One (1) supplier submitted an incomplete response and was disqualified.

Bid Summary

The bids were evaluated according to the criteria established in the bid documents and their adherence to requirements. Preference details are listed in table 2 below.

Table 2- Preferences were used in this Negotiated Bid.

Bidder	Preference
Garber Highland Inc.	U.S. Manufactured/Buy Indiana
Kelley Automotive Group	Buy Indiana
Bloomington Ford	Buy Indiana
Whitley County Chevrolet	U.S. Manufactured/Buy Indiana
Larkin Greenwood Ford	NONE
Fletcher Chrysler	Buy Indiana

Award Summary

The bids were evaluated according to the criteria established in the bid documents and their adherence to requirements. Preference details are listed in table 3 below. The State awarded the overall lowest bidder meeting all specification requirements.

Table 3- BID and Award Summary

Make	Line Number	Model	Vendor	Selected Bid	Preference % U.S. Manufactured 15% Buy Indiana 5% U.S. Steel Absolute Preference	Total Evaluation Amount with Preference Applied
Chevrolet	1	Blazer EV Police Pursuit Vehicle (Electric)	Garber Highland, Inc	\$ 51,850.00	15%	\$43,972.50
Chevrolet	2	Silverado 1500 Police Pursuit Vehicle 5.3 V8 Work Truck 4WD Crew cab Short Box	Garber Highland Inc	\$ 46,400.00	15%	\$39,340.00
Chevrolet	3	Tahoe Police Pursuit Vehicle 5.3 V8 4x4	Garber Highland, Inc	\$ 50,100.00	5%	\$47,495.00
Chevrolet	4	Tahoe Police Pursuit Vehicle 5.3 V8 2WD	Garber Highland, Inc	\$ 47,100.00	5%	\$44,645.00
Dodge	5	Durango Pursuit 5.7 V8 AWD	Fletcher Chrysler	\$ 42,674.00	5%	\$40,540.30

Ford	6	F-150 Police Responder 3.5 V6	Kelley Automotive Group, LLC	\$ 45,629.00	5%	\$43,347.55
Ford	7	Police Interceptor Utility 3.3 Direction injection V6 FFV AWD	Bloomington Ford	\$ 40,787.25	5%	\$38,727.89
Ford	8	Police Interceptor Utility 3.0L V6 AWD	Bloomington Ford	\$ 43,715.25	5%	\$41,510.49
Ford	9	Police Interceptor Utility (Hybrid)	Bloomington Ford	\$ 40,867.25	5%	\$38,804.89
Chevrolet	10	Silverado Special Service Vehicle 5.3 V8				Vehicle Removed
	11	Tahoe Special Service Vehicle 5.3 V8				Vehicle Removed

Dodge	12	Ram 1500 Special Service	Fletcher Chrysler	\$ 40,656.00	5%	\$38,623.20
Dodge	13	Heavy duty special service vehicle 2500 crew cab 4x4 6.4 V8	Fletcher Chrysler	\$ 43,263.00	5%	\$41,099.85
Dodge	14	Heavy duty special service vehicle 3500 crew cab 4x4 6.7 Cummins High Output	Fletcher Chrysler	\$ 55,392.00	5%	\$52,622.40
Ford	15	Expedition/MAX Special Service Vehicle 3.5L V6	Bloomington Ford	\$ 48,155.25	5%	\$45,492.49
	16	F-150 Special Service Vehicle 3.5 V6 Engine	Bloomington Ford	\$ 51,435.00	5%	\$48,863.25
	17	F-150 Special Service Vehicle 5.0L V8 Engine	City Ford bid but then w/d bid - only bid for this vehicle	NO BID		NO BID
	18	F-150 Special Service Vehicle (Hybrid)	City Ford bid but then w/d bid - only bid for this vehicle	NO BID		NO BID
	19	F-150 Lightning Pro Special Service Vehicle (Electric)	Kelley Automotive Group, LLC	\$ 42,622.00	5%	\$40,490.90

Ford	20	E-Transit Prisoner Transit Vehicle (Electric)	Bloomington Ford	\$ 52,311.25	5%	\$49,695.69
	21	Transit Prisoner Transport Vehicle	Larkin Greenwood Enterprises LLC (DBA Larkin Greenwood Ford)	\$ 52,631.00	NONE	\$52,631.00
Harley-Davidson	22	Police Road Glide		NO BID		NO BID
	23	Police Electra Glide		NO BID		NO BID
	24	Police Iron 883		NO BID		NO BID
	25	Police Road King		NO BID		NO BID
Honda	26	ST1300PA Police Motorcycle		NO BID		NO BID
Yamaha	27	FJR1300P		NO BID		NO BID

During the course of evaluation, the State scrutinized the bids to determine the viability of the proposed business solution to meet the needs of the State. The Indiana Department of Administration evaluated the bids based on the stipulated criteria outlined in the bid documents.

Pending successful negotiations, there will be a one-year (1) Quantity Purchase Agreement with, **Garber Highland Inc. Bloomington Ford, Whitley County Chevrolet, Kelley Automotive Group, Larkin Greenwood Ford and Fletcher Chrysler.**

Nathaniel Spears

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